



VAMOS

VAMOS is a publicly traded company, listed on B3's Novo Mercado, present on the Corporate Sustainability Index (ISE) and a leader in the national market for the rental and sale of heavy vehicles. The company's good performance in recent years contributed to the performance of its shares and, in 2023, **VAMOS** became part of the Ibovespa – the most important indicator of the average performance of share prices traded on B3, an unprecedented feat among **SIMPAR** Group subsidiaries, which adds value to the business as it attracts a greater flow of investments.

The company operates through four divisions: **VAMOS Locação (Rental)**, **VAMOS Concessionárias (Dealerships)**, **VAMOS Seminovos (Used Cars)** and **VAMOS Indústria (Industry)** – the last one established in 2023 from the merger of **BMB Mode Center**, customization of Volkswagen/Man trucks and buses, and **Truckan**, manufacturer of mobile units –, which serve customers from different sizes and segments, with customization for agribusiness, energy, logistics and food sectors.

VAMOS has more than 45 thousand assets for rental, including trucks, machines and equipment. At the end of 2023, it was present in 11 Brazilian states, with 77 units, including 18 Volkswagen/Man brand truck and bus dealerships, 17 Valtra brand agricultural machinery and equipment dealerships, 15 pre-owned stores, six Komatsu brand stores, 11 from the Fendt brand, six from DHL Valtra and four from Toyota Forklifts. Furthermore, in line with its growth strategy, **VAMOS** recorded two acquisitions in 2023: **Tietê Veículos** and **DHL Distribuidora de Peças e Serviços Ltda.**

Under this structure, the company recorded net revenue of R\$6.085 billion in the year and Ebitda of R\$2.668 billion, an increase of 23.9% and 38.0% compared to 2022. As for net profit, it reached R\$ 587.0 million, three times more than in 2022, before going public.



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SUSTAINABILITY HIGHLIGHTS

By maintaining long-term contracts and an average age of trucks of 2.3 years at the end of 2023, **VAMOS** contributes to the development and modernization of the national fleet, with a direct impact on road safety and the minimization of Greenhouse Gases (GHG) emissions. During the year, a highlight in the Company, following the pilot conducted in 2022, was the participation in the program for the renewal of the Brazilian vehicle fleet, in line with Federal Government Provisional Measure No. 1.175/23. **VAMOS** joined the initiative, with the participation of Gerdau and Volkswagen, resulting in the withdrawal from circulation of 119 trucks over 20 years old – ranging from 28 to 53 years

– from Brazilian roads. Furthermore, with strategic positioning in regions with great development potential and operations in complementary segments, **VAMOS** contributes to the expansion and development of infrastructure and logistics in Brazil. The Company also carried out, in partnership with Senai, **VAMOS Tech**, training technical consultants, without requiring professional experience. In 2023, at the end of the first cycle, 22 of the 36 participants were integrated into operations of **VAMOS**. Our intention is to create a network of technical schools, both for learning and for recycling knowledge, especially in the Rental area.

*Find out more about **VAMOS** in the company's Integrated Report.*